

Westchester Medical Center Health Network

2022 Operating Budget

November 3, 2021

WESTCHESTER COUNTY HEALTH CARE CORPORATION

Operating Budget – 2022

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WESTCHESTER COUNTY HEALTH CARE CORPORATION

EXECUTIVE SUMMARY

Overview

The 2022 budget presents an operating profit of \$11.7 million. We continue to face many financial challenges including continued and sustained volume improvements and Medicaid reimbursement. These challenges were met with a thorough review of current and 2022 projected spending throughout the organization.

Major changes in 2022 include:

- Continued volume improvements
- Growth in APS Physicians
- Optimization of Cerner Electronic Health Record
- ADP and Kronos upgrades, ultimately extending to the entire WMCHealth network

Budgeted Revenues and Expenses

Overall patient volumes have been discussed with clinical leadership, and overall expenses have been forecasted based on anticipated utilization and inflation factors.

Legacy Excess Costs

WMCHealth continues to be obligated to incur costs beyond industry norms in the following areas:

- New York State Pension Expense The pension expense for employees at the Valhalla campus who participate in the NYS pension plan is budgeted at \$20.5 million for 2022. This amount includes a \$12.0 million positive Non-Cash Pension Adjustment attributable to the appreciation in the Fair Value of the Plan's investments at March 31, 2021.
- **Health Benefit Expense** Health benefit expense is budgeted at \$127.5 million for 2022. This expense is based on recent medical expense trends. Included in the health benefit expense is \$21.4 million of health benefits for retired employees, a benefit generally no longer provided by most employers.

REVENUE

Revenue projections use 2021 as a base for patient volume, payor mix and case mix acuity adjusted for selective changes to patient volume and changes in contractual agreements with payors.

OTHER OPERATING REVENUE

Other operating revenue includes grants and other revenue for services provided.

EXPENSES

Generally, overall expenses are budgeted to increase by 4.2% over 2021 projected levels.

Fringe Benefit Costs

Overall fringe benefit costs are budgeted as follows:

- NYS pension plan costs amount to \$20.5 million which includes a positive NYS Non-Cash Pension Adjustment of \$12.0 million.
- Health benefit costs Increase primarily due to healthcare cost trends for employees and retirees, including the impact of increased physicians and other staff, have resulted in benefit costs of \$123.7 million increasing by \$3.8 million to \$127.5 million in 2022.

Depreciation and Amortization

Depreciation and amortization is calculated to be \$91.2 million in 2022.

Interest Expense

Interest expense is budgeted to be \$46.6 million in 2022.

COMMENTS ON STATEMENTS OF NET POSITION

<u>Cash, Cash Equivalents and Investments</u> – Cash, cash equivalents and investments at December 31, 2022 is expected to approximate \$278.3 million.

<u>Patient Accounts Receivable, net</u> – Projected balances at December 31, 2022 reflects 46.6 days revenue in accounts receivable.

WESTCHESTER MEDICAL CENTER STATEMENT OF OPERATIONS OPERATING BUDGET FOR THE YEAR ENDING DECEMBER 31, 2022

(IN THOUSANDS)

| | 2022 Budget |
|--|--|
| Operating revenues: Net patient service revenue Other operating revenue Interest income Total operating revenue | \$ 1,669,213 94,160 8,298 1,771,671 |
| Operating expenses: Personal services Fringe benefits Supplies and other Depreciation and amortization Interest expense Total operating expenses | 858,720 212,076 530,708 91,172 46,608 1,739,284 |
| Income from operations before excess fringe benefits | 32,387 |
| Pension costs in excess of market Excess post retirement health costs NYS non-cash pension adjustment Subtotal | (11,356) (21,355) 12,000 (20,711) |
| Net income | \$ 11,676 |

WESTCHESTER MEDICAL CENTER STATEMENT OF NET POSITION BUDGETED AT DECEMBER 31, 2022

(IN THOUSANDS)

| | | Budget December 31, | |
|---|----|------------------------|--|
| | De | | |
| | | 2022 | |
| Assets | | | |
| Cash, cash equivalents and investements | \$ | 278,346 | |
| Patient accounts receivable, net | | 213,057 | |
| Other current assets | | 210,331 | |
| Total current assets | | 701,734 | |
| Capital assets, net | | 796,599 | |
| Other assets, net | | 178,282 | |
| Total assets | | 1,676,615 | |
| Deferred Outflows of Resources | | | |
| Pension, OPEB and bond related | \$ | 220,589 | |
| Liabilities | | | |
| Current portion of long-term debt | \$ | 21,184 | |
| Accounts payable and accrued expenses | | 204,628 | |
| Accrued salaries and related benefits | | 109,719 | |
| Current portion of other liabilities | | 138,101 | |
| Total current liabilities | | 473,632 | |
| Long-term debt, net | | 824,627 | |
| Other liabilities, net | | 673,519 | |
| Total liabilities | \$ | 1,971,778 | |
| Deferred Inflows of Resources | | | |
| Pension and OPEB related | \$ | 261,273 | |
| Net Position | | | |
| Unrestricted | \$ | (356,256) | |
| Restricted | · | 20,409 | |
| | \$ | (335,847) | |